



OPPORTUNITY TO ACQUIRE

ILM LEVEL 5 LEADERSHIP QUALIFICATION

April – October 2017

What is the Qualification? The ILM Level 5 Certificate in Leadership and Management.

What will I learn, how much effort is required, and what are the dates?

Listen to previous participants [Raffaele Alvino](#), Sales Director and [Paul Merritt](#), talk about their learning from the course, and how they have applied their experiences back in their workplace.

The course comprises three leadership modules of face to face learning, delivered over seven group learning days. You also need to allow up to one more day each month for additional activities - research, 360 feedback, strengths tools, data collection, reading, review. The qualification completes with written assignments for each of the modules, with individual support and feedback provided.

<p>Module 1 – Becoming an Effective Leader</p> <ul style="list-style-type: none"> • Range of Leadership Styles • Emotional Intelligence • Direction & Communication • Delegation, Empowerment & Motivation • Personal Development Plan 	<p>April</p> <p>May</p> <p>Start of June</p>
<p>Module 2 – Developing and Leading Teams</p> <ul style="list-style-type: none"> • Team Performance • Organisational Goals & Objectives • Own ability to lead and develop teams • Making enhancement to own style 	<p>End of June</p> <p>July</p>
<p>Module 3 – Managing Customer Relations</p> <ul style="list-style-type: none"> • Analyse customer supply chain • Develop new strategies for customer relations • Create a plan to find and retain customers 	<p>September</p> <p>October</p>

Once exact dates are confirmed, it is critically important that you can attend each of the dates.



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You will gain an internationally recognised qualification, working as part of a cohort, with insights and learning applied to your workplace, learning at a pace which is both demanding and achievable.

How will the qualification benefit me? And my organisation?

“Gill creates a great learning environment, enabling all participants to share and contribute in discussions, actively learning from others’ experiences. The course has both challenged and encouraged me – helping me to understand the type of leader I both am and can be.”

Colin Harbidge, Head of Operations, Diocese of Winchester.

Again, listen to current participants [Raffaele Alvino](#), Sales Director and [Paul Merritt](#), Contracts Manager both from Amiante STR Ltd talk about their learning experience and the benefits to them.

“The ILM course provides a very beneficial way to study a wide variety of proven theories and techniques to improve my leadership. After each learning day, I leave feeling both very energised and positive in my role.”

RACHEL HUMPHREY, President/C.E.O., UNIVERSAL FREIGHT ORGANISATION

How much does it cost? £1950 plus VAT plus the ILM fee of £129 per person.

Where is the venue? The training venue will be near Petersfield, Hampshire.

Who else is coming? Leaders and managers growing their businesses, improving their performance and leading their teams from a wide range of sectors. Anticipate a group size of 8 to 10 (maximum of 12).

Who delivers the training?



The ILM Centre is Buonacorsi Consulting, the winner of a National Training Award for delivering exceptional quality and results. The programme will be delivered by Director Gill How; her style is to facilitate stimulating, stretching and enjoyable learning which you can apply straight away.

“Excellent facilitation, with activities to embed learning between Group Learning Days which really worked for me” – Jan Alvino, Managing Director, Amiante STR Ltd.

Who do I speak to? Where can I get more details? How do I book a place?

Please contact Gill How for an exploratory conversation or cup of coffee to find out more if this is exactly the right course for you, or to go straight ahead and book a place!

NB/ The leadership qualification can also be run in-house for organisations.

Gill How, Buonacorsi Consulting, gill@gillhow.com, 07973 344609 www.gillhow.com

Institute of Leadership and Management (ILM) qualification details: <https://www.i-l-m.com/>



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